



salesforce™
training

user & admin training for salesforce.com™

On-Site · Remote · Videos



Salesforce Certified Trainers

Our trainers all possess one or more relevant certifications from Salesforce.com. Class content is tailored to our clients- each program is preceded by a consultation with our clients to determine their use case and what functionality will be covered in the training program. We then build a custom training program based on a mutually agreeable curriculum to ensure maximum value is delivered to our clients.

Depending on your needs, we can tailor our training programs to either Salesforce beginning users, advanced users or Salesforce administrators. We cannot combine user and admin training into the same program, a separate training package would be required if both user and admin training are desired.

Web Based Training

- One (1) Instructor-Led Training (ILT) Session Delivered via Webinar
- Content Includes Standard Salesforce.com End-User Navigation and Functionality
- Includes Reporting and Dashboards
- Delivery Not to Exceed Two (2) Hours
- Must Be Delivered in a Single Business Day
- Participation Limited to Ten (10) End-Users
- Includes One (1) Pre-Delivery Consultation to Identify Primary Use-Cases.

On Site Training

- One (1) Instructor-Led Training (ILT) Session Delivered On-Site
- Content Includes Standard Salesforce.com End-User Navigation and Functionality
- Includes Reporting and Dashboards
- Delivery Not to Exceed Two (2) Hours
- Must Be Delivered in a Single Business Day
- Participation Limited to Ten (10) End-Users
- Includes One (1) Pre-Delivery Consultation to Identify Primary Use-Cases
- Travel and expenses not included outside of Ohio.

Instructional Videos

- One (1) Instructional Video Demonstrating Functionality Tailored to Client Business Process
- Delivered as .MP4
- Duration Not to Exceed Sixty (60) Minutes;
- Re-Distribution Rights Pass to Client Upon Delivery

Additional Options

Summit Technologies also offers half and full day training classes, available at our offices in Columbus, Ohio, your office or remote via webinar. Please contact us for pricing and additional information.

	Web \$299	On-Site \$499	Video \$199
Hours	2	2	2
Number of End-Users	10	10	10
Salesforce Certified Instructors	✓	✓	✓
Pre-Delivery Consultation	✓	✓	✓
Client Guided Curriculum	✓	✓	✓
Accounts, Contacts, Opportunities	✓	✓	✓
Redistributable Video Content			✓
Sample Admin Training Content			
Reports & Dashboards	✓	✓	✓
User Admin and Security	✓	✓	✓
Custom Objects & Fields,	✓	✓	✓
Custom List Views & Page Layouts	✓	✓	✓



Call us today! 614-859-6543
Visit us at summittechnologiesllc.com